

AMAZON WEB SERVICES (AWS) SUPPORT SERVICES TTI PRESENTATION



Bert Quarfordt, Deputy CIO – Infrastructure, HITS

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BOTTOM LINE UP FRONT



Council Action Request	Approve New Contract
Vendor	Netsync Network Solutions (Reseller of AWS Services)
Purpose	<p>In 2018, HITS created a Citywide enterprise contract for all Amazon Web Services (AWS) usage.</p> <p>The upcoming council action will:</p> <ul style="list-style-type: none"> • Authorize spending authority for a new 3-year initial term contractual agreement for Amazon Web Services (AWS) support services and professional services for multiple City departments • Leverage a Department of Information Resources (DIR) cooperative contract • Continue with a Citywide enterprise contract for all City AWS subscriptions • Align with HITS Strategy of "Choose Cloud First" and "Accelerate Cloud Migration"
New Contract Amount	\$ 16,298,389.70
Term	3 years + 2 one-year renewal options
MWBE Goal	8.96%
Primary Department Users	HITS, HPW, HAS, and HPL



AMAZON WEB SERVICES (AWS)

The diagram compares Traditional Infrastructure and AWS Cloud. Traditional Infrastructure is shown in a red-bordered box with icons for Equipment, Resources and Administration, Contracts, and Cost. AWS Cloud is shown in a blue-bordered box with icons for No Up Front Expense, Improve Time to Market & Agility, Scale Up and Down, and Self-Service Infrastructure. A blue cloud icon is positioned above the AWS Cloud header.

Traditional Infrastructure	AWS Cloud
Equipment	No <u>Up Front</u> Expense Pay for what you Use
Resources and Administration	Improve Time to Market & Agility
Contracts	Scale Up and Down
Cost	Self-Service Infrastructure

FINANCIAL SUMMARY



Fund	Projected Spend
Central Services Revolving Fund (1002)	\$ 16,298,389.70

Department	Projected FY24 (6 months)	Projected FY25	Projected FY26	Projected FY27 (6 months)
HAS	\$350,804.60	\$798,020.12	\$910,634.63	\$521,356.86
HITS	\$284,790.58	\$621,539.28	\$688,693.20	\$381,781.25
HPL	\$29,181.74	\$63,949.83	\$70,094.81	\$38,427.15
HPW	\$1,468,911.76	\$4,661,605.87	\$3,486,166.46	\$1,922,431.55
Total	\$2,133,688.68	\$6,145,115.10	\$5,155,589.11	\$2,863,996.81



Q&A

