Transportation, Technology & Infrastructure Committee

February 12, 2013
10:00AM

AGENDA

» **BROADBAND RFP RESULTS**

» **US Communities (USC) - GTSI**

Submittals and Scoring

» There were four submittals

> AT&T

> Cogent

> Phonoscope Lightwave, Inc.

> Comcast Business Corporations, LLC was deemed non-responsive.

» Pricing was weighted at 50 percent of the total evaluation

» Phonoscope had the highest score

Scoring Matrix	Maximum Score	AT&T	Cogent	Phonoscope
Conformance to RFP/SoW Requirements	50	42	32	40
NOC Operations and Service Delivery	125	103	79	99
Expertise/Experience/Qualifications	75	61	50	60
Pricing	250	208	136	218
Hire Houston First	25	0	0	25
Total	525	414	297	**442**

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Recommendation

» **We recommend "split award"**
> > AT&T be awarded the contract for all Houston Public Library locations, where they are the incumbent
> > Phonoscope Lightwave, Inc. for all non-Houston Public Library locations
> > Cost avoidance will enable capacity expansion

» **Costs:**
> > $10,480,000 for Phonoscope Services
> > $869,467 for AT&T Services
> > Total 5 year costs $11,349,467

» **Target City Council Agenda – 2/20/13**

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US COMMUNITIES (USC)

U.S. Communities Government Purchasing Alliance™ is a nationwide purchasing cooperative for local and state government agencies, school districts, higher education and nonprofits

- **Costs are reduced through pooling the purchasing power of public agencies nationwide.**

- **More than 39,200 public agencies utilize U.S. Communities™ contracts and suppliers to procure more than 1 billion dollars in products and services annually.**

- **Three (3) Primary Suppliers:**

  1) **GTSI provides technology products, professional services, and IT infrastructure solutions with certified engineers and project managers to government technology environments**

  2) **Insight provides expert technical resources to facilitate high level demand and critical solution support**

  3) **TechDepot offers valuable service and support for dedicated Account Teams, Volume Price Discounts and Free Pre-Sales Technical Support**

SUMMARY & RECOMMENDATION

- **To achieve important Technology and Business Objectives for the City, HITS recommends approval of an 18 month strategic purchasing agreement award for $2.5M for GTSI.**

- **Sustain the current Council Approval threshold at $300k to streamline standardized technology procurements and enable the City to maintain a more strategic position in managing technology initiatives, priorities and demands.**

- **Current Spending Authority ends April 2013 and HITS & SPD have implemented <u>improved controls</u> for IT purchasing using this procurement vehicle.**

- **Subject to E.O. 1-44 -> "visibility into all IT projects…citywide."**

- **SPD will bring this item to the full City Council on March 6, 2013. The approval should cover 18 months of purchasing activities.**
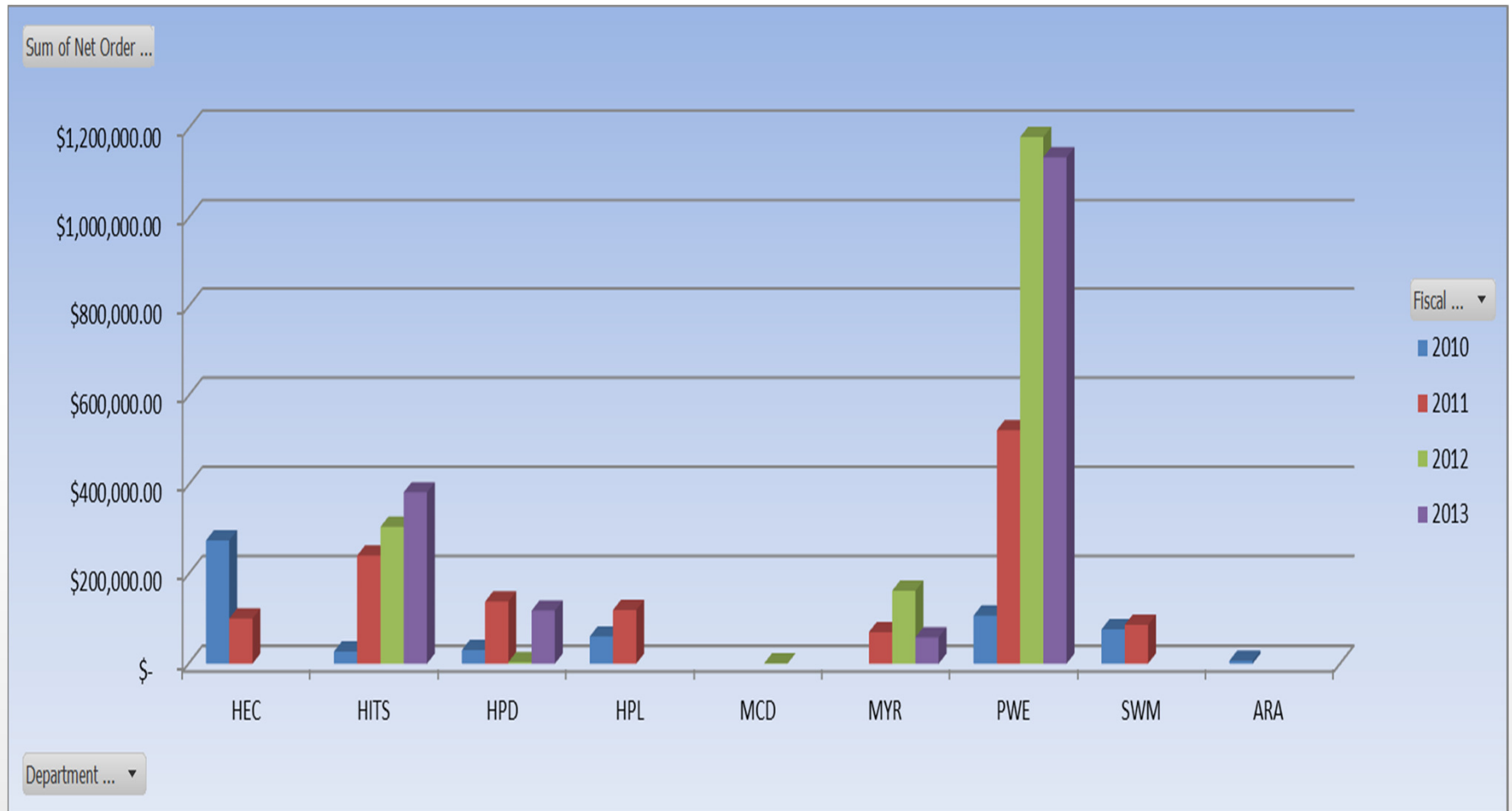
SPEND BREAKDOWN

Vendor	Term	Spending Authority	Spend
DIR	6/2012 – 6/2015	$120,000,000	**4,562,036.63**
GTSI	2/2013 – 8/2014	$2,500,000	

Previous GTSI Utilization Breakdown

Go Forward Allocation for Requested Spend Authority

18 Month Allocation for $2.5Mil

SWM, $134,744.36, 5%

ARA, $- , 0%

HEC, $310,594.19, 12%

HITS, $408,205.92, 16%

PWE, $1,216,362.71, 49%

HPD, $120,089.88, 5%

HPL, $149,182.60, 6%

MCD, $- , 0%

MYR, $160,820.35, 7%
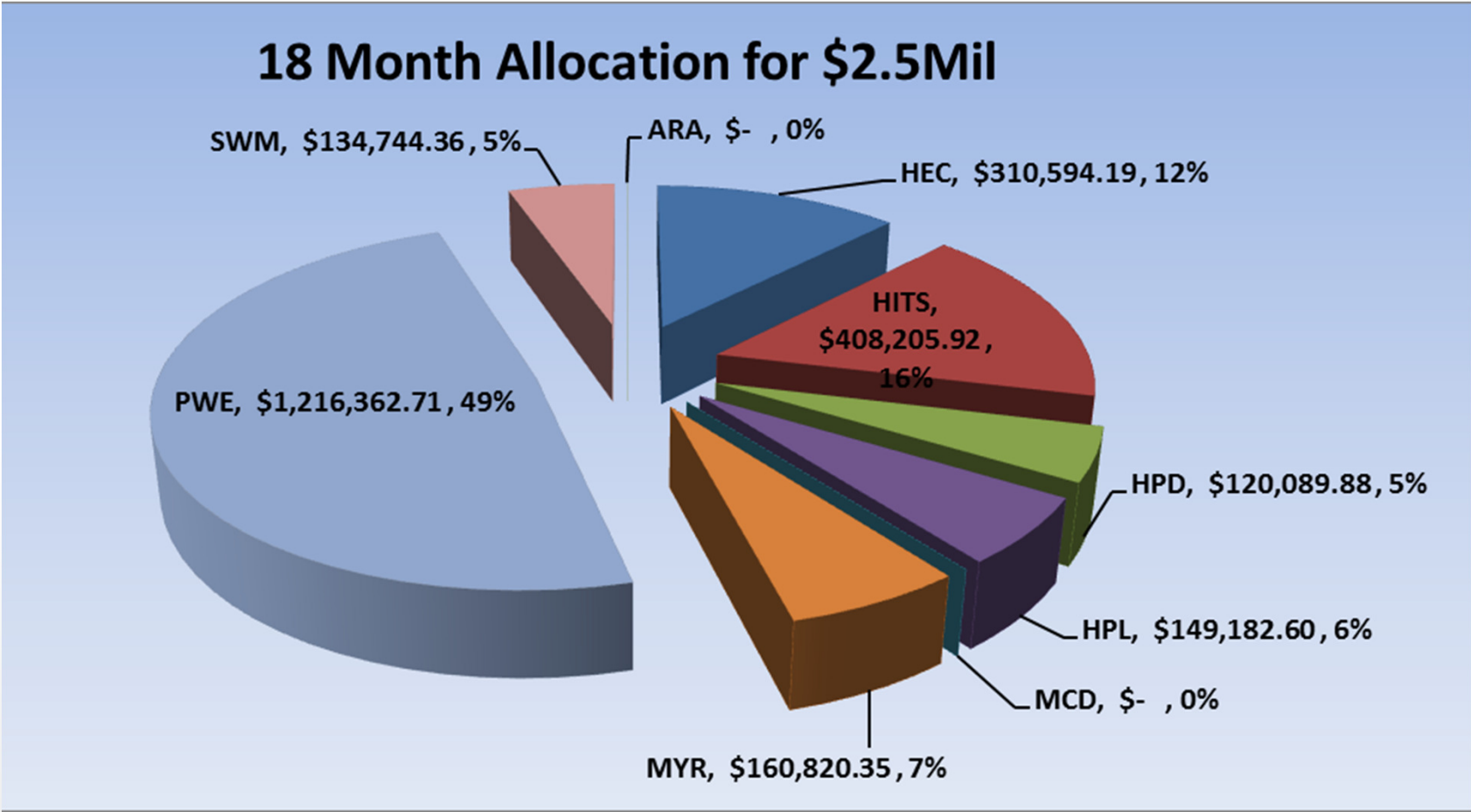
M/WBE GOALS

» **All purchases $100,000 or greater are assessed in terms of divisibility of work and M/WBE capacity to the type of work to be performed.**

» **The City assigns the M/WBE participation goal in the pre-procurement phase and will be referenced on each purchase order issued.**

QUESTIONS?

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